5 Easy Tools to Move Through Conflict



#### 1) CLARIFY

Outline the situation, behavior and impact impartially, like a scientist in a lab. "Last week when the report was three days late we received a \$10,00 fine."

#### 2) DETERMINE NEEDS

Clarify the underlying needs rather than arguing over strategies to solve the problem.



### 3) USE BRIDGING

- 1. Check for understanding: "I heard you say... Did I get it right?"
- 2. Make an empathy guess: "I am wondering if you are feeling... because you would like ...?"

#### 4) MAKE A REQUEST EITHER TO:

- 1. Get more information
- 2. Take time (to process, cool down)
- 3. Reconvene
- 4. Take an action in the matter



#### 5) SEAL THE RESOLUTION

- 1. Recap the conversation
- 2. Identify change to be made going forward
- 3. Schedule a check-in
- 4. When checking-in identify what you need more of, less of, keep the same, or stop.



Kavi Consulting Services

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